



# ABOUT MARTY MURPHY

Marty works with leaders and teams priming them for change and complexity to drive business results. With more than 25 years of experience in the corporate world, his coaching and consulting experience spans small to large corporations that are publicly traded, privately held, and not-for-profits. Marty has coached and co-created leadership initiatives serving a broad range of industries including bio-medical, consulting, energy, financial services, healthcare, hospitality, insurance, manufacturing, media, pharmaceutical, retail, technology, and telecommunications. His real-world work experience includes over 20 years at a Fortune 250 Financial Services firm where he held various executive leadership roles in marketing, sales, operations and regional leadership for the company. After that, he spent 7 years leading a division of a boutique executive search firm helping Fortune 500 clients identify and recruit top executive talent.

Coaching a cross-section of individuals from emerging leaders to executives, Marty helps leaders create the space to lead as they find, redefine, and enhance their personal leadership power. He has extensive experience coaching individuals and teams to use their intellectual, emotional, and conversational intelligence in their business world interactions to build more powerful relationships with key stakeholders to fuel sustainable business results. He uses industry-leading assessments, 360 feedback tools, models, and approaches in his practice to enhance awareness of blind spots and leverageable strengths.

Marty joined Exceleration Partners as one of the founding partners in 2010. He draws from his experience in consulting, executive leadership, and human capital development roles as he executes his engagements. Clients say they value his business and leadership insights and the ripple effect it creates for leaders and organizations.

**Marty Murphy** CPCU, CMC  
Managing Partner, Coach, and Facilitator



## EDUCATION/COACHING CREDENTIALS

- Bachelor of Science in Marketing, Miami University, Oxford, Ohio
- Chartered Property Casualty Underwriter, CPCU Society, Malvern, Pennsylvania
- Managerial Coach Certification, Kennesaw State University, Kennesaw, Georgia
- Conversational Intelligence, WBESC
- Certified DDI Master Trainer, Facilitator and Adjunct Consultant
- Certified in a variety of tools including DiSC, Hogan, GENOS® Emotional Intelligence, MRG LEA 360, Insights® Discovery, Leadership Agility, and Change Works assessments and debriefs. Familiar and conversant with other widely used instruments

## CORPORATE COACHING FOCUS

- Navigating and leading through change
- Building emotional and conversational intelligence
- Moving beyond expert to catalyst—expanding leadership mindset and agility
- Owning an intentional leadership brand
- Thriving in a matrixed organization
- Interpersonal communications
- Building high performing teams
- Challenging and growing your bench

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EXECUTIVE COACH